

AT Conference

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AT Conference becomes a proud supplier
to the U.S. Department of the Army

Press Release

In 2005, The U.S. Department of the Army's Health Management Service requested a sealed GSA Schedule bid for commercial service to handle their massive and highly sensitive conference calling needs.

The Army needed a supplier with the capacity, track record and security protocols to process 400,000 minutes of conferences a month and serve hundreds of users. In addition, they needed a seamless transition — fast.

According to inside sources, while the Army screened hundreds of candidates, AT Conference ultimately stood out as the clear choice. "They made the bidding process easy and demonstrated tremendous flexibility", sources stated, "In addition, they impressed us by making the transition fast and totally seamless. **Then they did something hardly anyone bothers to do these days — they contacted every user on the contract . . . and there were hundreds.**"

Without missing a beat, The U.S. Department of the Army's Health Management Service transitioned to AT Conference quickly, easily and securely. In a word, according to sources, "Our new conferencing service is excellent and they're saving us lots of money".

The U.S. Army joining the AT family of clients is just part of the company's 7 year momentum. AT Conference was also recognized by Inc. 500 as one of America's fastest growing privately held companies.

David Jannetti, AT Conference President and CEO, said that "The Army like all our clients, needs to concentrate on their core business and not think about conferencing. AT Conference, strives to make this happen by providing conferencing services that are easy to use." Jannetti, a telecommunications veteran, went on to say that "AT Conference is proud to be a supplier to the U.S. Army."

AT Conference plans to further increase conferencing capacity 200% by the Summer of 2006 to meet the increasing demand for their highly secure and easy-to-use conferencing services.